CA Virtual Management Suite

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Agenda



Virtualization and Virtualization Management



Typical Virtualization Cycles and Pressures

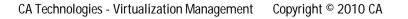


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Discuss Your Virtualization Goals & Challenges

Discuss How CA Might Help You Meet Your Goals







virtualization = fantastic outcomes

Agility	Business Continuity	Cost Savings
Enable faster business innovation, transformation	Hardware redundancy, isolation, live migration	Hardware, power, rent, cooling, downtime

"Virtualization delivers clear ROI, increases agility, and drives business value."

Bernd Harzog, The Virtualization Practice, March 2010

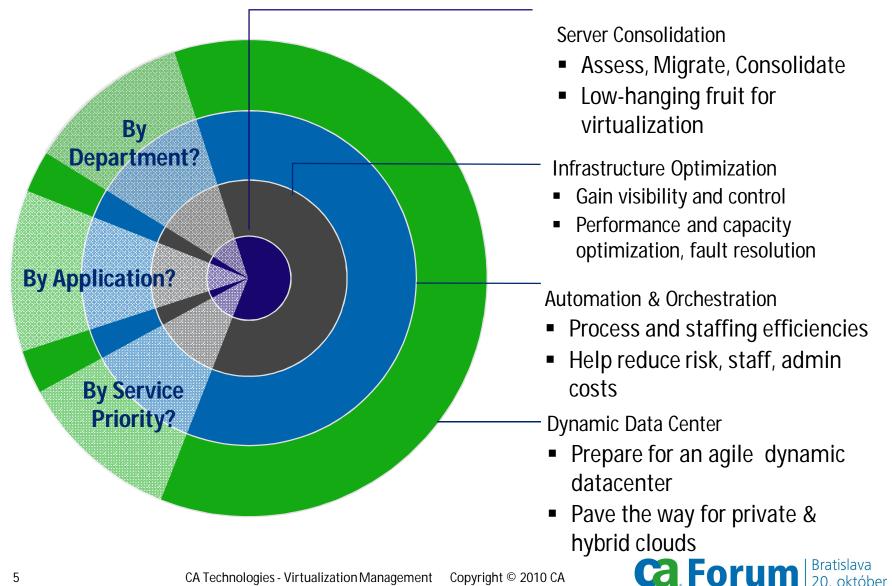


not all clear sailing

IDC, Worldwide Distributed Virtual Server Management Software 2009–2013 Forecast Update and 2008 Vendor Shares, Mary Johnston Turner, #220372, October 2009



Expanding Life Cycle of Virtualization

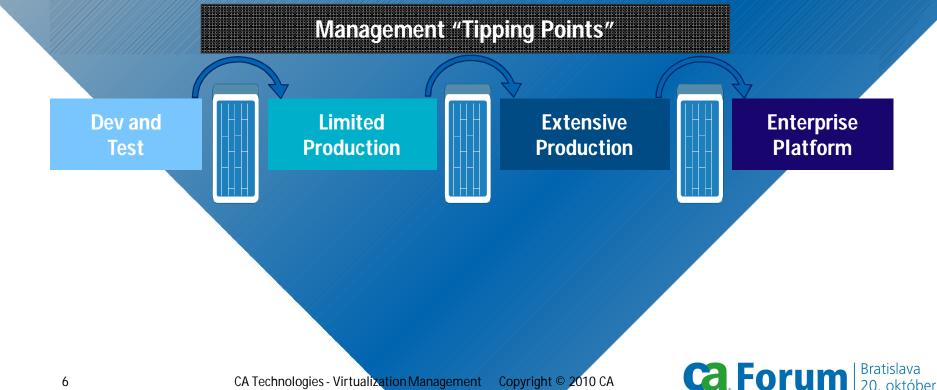


typical virtualization deployment

where are you? where do you want to be?

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dev and test

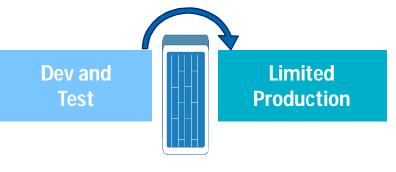
Goals	 Departmental deployment No review, oversight Few security concerns
Challenges	 Automated image build Template & image management Labs-on-Demand

Dev and Test



moving into limited production

Goals	 Consolidation of low-hanging fruit Rapid increase in VM provisioning Continuity, performance
Challenges	 Basic performance assurance Virtual backup and recovery Automation for VM provisioning, configuration control





From limited to extensive production

Goals	 Increasing focus on security, compliance Meet LOB demands for performance, uptime Handle pressure building on staff, skills
Challenges	 Advanced performance assurance Virtual & physical automation Virtual security, configuration & change management
Dev and Test Limited Production Extensive Production	



building an enterprise platform

Goals	 Building the Agile Dynamic Data Center Moving toward private or hybrid cloud Service oriented, business focused
Challenges	 Orchestration & process automation Service management IT Asset & financial management (incl. Chargeback)
Dev and	Limited Extensive Enterprise
Test 10	Production Production Platform CA Technologies - Virtualization Management Copyright © 2010 CA Copyright © 2010 CA

where are you? where would you like to be?

- What is your current level of virtualization?
- What is holding you back the most?
- Do you have enough skilled staff to scale up virtualization?
- If your tools were designed to automatically provision, control, assure, secure, and optimize your virtual and physical systems – all according to business policies and best practices – would that help?
 - To improve and reduce costs by expanding virtualization?
 - To meet SLAs for performance, uptime, security, compliance?
 - To meet your project and growth needs, without adding staff?



what if we could provide you with ...

Visibility	 Into VM location, configuration, security, response times Aligns capacity and performance, helps ensure-compliance
Assurance	 Audited performance, uptime, cost, agility Allows LOB trust, more virtualization, expanded benefits
Automation	 Of VM deployment, problem analysis, user requests, etc. Allows broader virtualization with existing (or fewer) staff



CA Technologies virtualization management

Delivering visibility, assurance, & automation

CA's Virtualization Management solutions were designed to provision, control, assure and optimize hybrid virtual and physical environments in new and unique ways, delivering:

- **New levels** of speed and flexibility and business competitiveness
- **Exceptional** manageability, service assurance, and security
- **Significantly** lower cost and compelling ROI



CA Virtual Family at a glance

(Slide 1 of 2)



Designed to accurately detect, diagnose & remediate root-cause & performance issues, gaining visibility & control across heterogeneous virtual environments.

Designed to rapidly deploy virtual infrastructures & applications, or deploy private cloud systems, efficiently serving business needs in real-time.

Designed to automate configuration auditing detects and tracks changes against a gold standard, meeting compliance goals.



CA Virtual Family at a glance

(Slide 2 of 2)



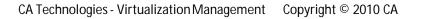
Designed to restrict privileged access and assure proper access audit and control to support dynamic virtual infrastructures.



Designed to automate complex processes on multiple physical & virtual platforms, embedding knowledge, freeing up staff, and relieving skills pressure.

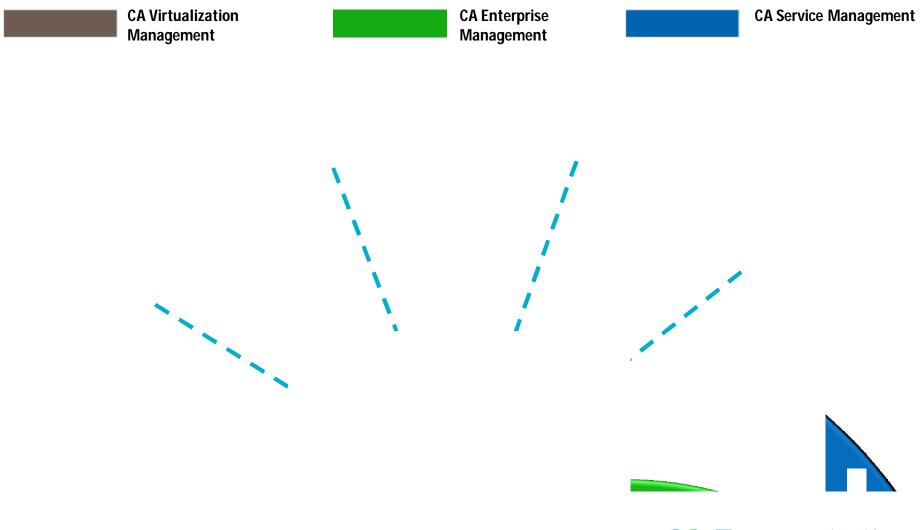


Designed to ensure data protection & automate recovery processing, making the virtual infrastructure highly available, ensuring business continuity & compliance.





CA Virtualization Management: extensible, expandable, strategic





CA Technologies' added advantage: expand to manage hybrid environments

Are you considering other virtualization platforms?

Do you still need physical systems management?

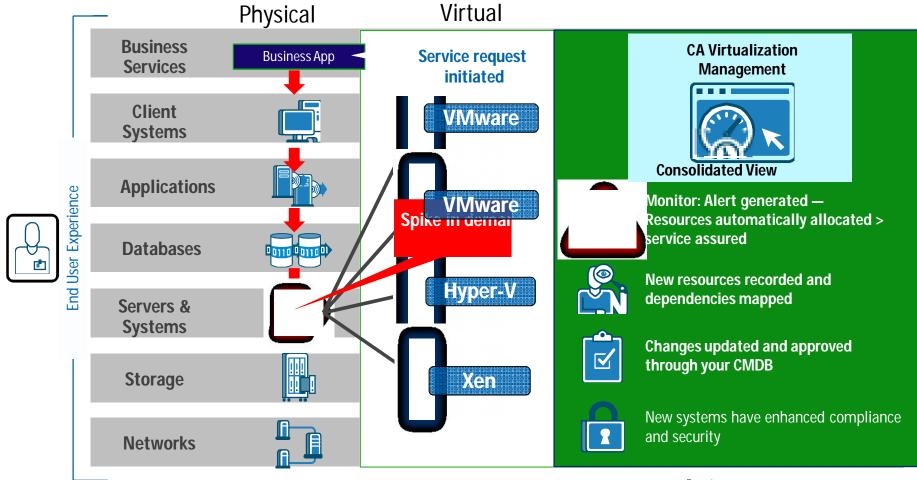
Thinking about opportunities in cloud computing?

- VMware is everywhere, but diversity is growing
- Especially Microsoft Hyper-V; also Citrix/Xen, Solaris
- Gartner says 16 percent of workloads are running in virtual machines today ⁽¹⁾
- Windows, AIX, HP-UX, Solaris, Linux, z/OS
- Private (on-premise) cloud
- Public (off-premise) cloud
- Enabled by virtualization, automation, management



Source 1: Gartner Press Release, "Gartner Says 16 Percent of Workloads are Running in Virtual Machines Today", October 21, 2009 http://www.gartner.com/it/page.jsp?id=1211813

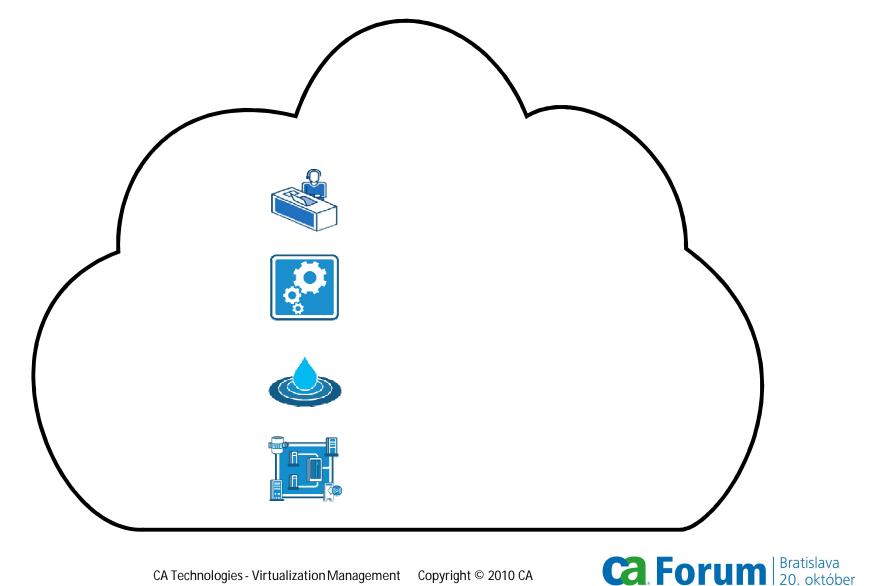
End-to-end, top to bottom: visibility, assurance, automation



In real time...

Forum Bratislava 20. október

strategic investment enables agile, dynamic data center



self-service virtual lab CA Spectrum Automation Manager

Private Cloud Success Story: CA LABS-ON-DEMAND

- 1. Private and public physical/virtual resource pools over NY, NJ, Calif.
- 2. 80+ developers/QA,
 100+ reservations in last week,
 80+ VMs in use per day

Benefits

- Cost Savings
 - \$6.5M in labor savings to date
 - Server utilization up 50%
 - Lab consolidation reduced lab locations from 19 to 4

ch and Devel

- Increased server to admin ratio by over 400%
- Agility
 - '3 clicks, not 3 weeks'



why CA Technologies for virtualization management?

... Support the entire enterprise

- Not just VMware multiple virtual & physical platforms, for servers, networks, storage, applications, security
- ... Integrate Service Management and Assurance
 - Deliver virtualization management that is aligned with business service priorities, policies, and processes
- ... Start with tactical solutions, grow into strategic
 - Solutions built to solve specific virtualization management problems, that scale and extend to the largest enterprises
- ... Built to drive the next generation data center
 - From dev/test through dynamic hybrid, to off-premise cloud deployment, management, and assurance



wrap up and summary where to now?

- Virtualization provides exceptional benefits ...
 - ... but also raise management challenges
- Virtualization management is critical to expansion ...
 - ... but you don't have to do it all at once
- Key values in virtualization management:
 - Visibility into VM sprawl, app performance, configuration
 - **Assurance –** end-to-end, with application-aware policies
 - Control fast, efficient business process execution

How can CA help you to deliver an agile, manageable, secure, low-cost IT environment, aligned to business service priorities?





